

# European Tour Properties

## 2018 Support & Activities



# 2018 Exhibitions



## January 24<sup>th</sup> – 26<sup>th</sup>, PGA Merchandise Show

Orlando, Florida, USA

ET Properties attendance to identify industry trends, innovation and best practice. FAM Trip to major Golf Resort to be arranged for attendance with any ET Properties Network Personnel also attending the Show.

<http://www.pgashow.com/>



## February 23<sup>rd</sup> – 25<sup>th</sup>, Golftage München, Golf Show in southern Germany

Munich, Germany

ET Properties bespoke exhibition stand with opportunity for venues to participate at public golf show in Munich. Attended by approximately 20,000 visitors. <https://www.golftage-muenchen.com/mainpage/home.html>



## April 22<sup>nd</sup> – 25<sup>th</sup>, Asian Golf Tourism Convention presented by IAGTO

Manila, Philippines

ET Properties will attend as a 'sponsoring' partner with opportunity for up to 10 venues to attend. More Info: <http://www.iagto.com/agtc/event>





# 2018 Exhibitions



## May 24<sup>th</sup> – 27<sup>th</sup>, BMW PGA Championship Wentworth Club, Surrey, UK

Real estate focused exhibition stand in partnership with Real Estate Partner.



## June 24<sup>th</sup> – 27<sup>th</sup>, North American Golf Tourism Convention presented by IAGTO Oregon, USA

ET Properties will attend as a 'sponsoring' partner with opportunity for up to 5 venues to attend.



## September 13<sup>th</sup> – 16<sup>th</sup>, KLM Open The Dutch, The Netherlands

ET Properties bespoke exhibition stand, for data capture, no venue presence required.



## October 15th – 18th, International Golf Travel Market Slovenia

ET Properties bespoke exhibition stand with opportunity for up to 15 venue registered delegates to participate.

# 2018 Events



## **European Tour Properties Annual Conference, March 13<sup>th</sup> – 15<sup>th</sup>**

**London Golf Club, UK**

3 day annual conference, with official dinner and workshops. ET Properties will pay for two nights hotel accommodation for one conference delegate per venue.



## **European Tour Properties Senior Classic, September 6<sup>th</sup> – 9<sup>th</sup>**

**Lighthouse Golf & Spa Resort, Bulgaria**

Pro - am event where each ET Properties venue has the opportunity to enter one team of three, discounted accommodation rates also available.



## **European Tour Properties Invitational December 3<sup>rd</sup> – 6<sup>th</sup>**

**Jumeirah Golf Estates, Dubai**

Annual golf event with reception, dinner, two rounds of 'competition' golf, gala dinner and prize giving. ET Properties venues to attend with clients, VIP guests or colleagues.



# 2018 Communications



## 2018 Conference Call

January conference call to venues previewing additional plans for the year.



## E-newsletters 2018 x 5

E-newsletters sent to My European Tour database of approximately 230,000 registered emails requesting travel & real estate information, providing opportunity for current individual venue offers for golf rounds, golf packages and real estate.



## Printed Newsletters 2018 x2

Two printed newsletters produced for use at events and within venues, offering an opportunity to effectively communicate longer term offers, news, development, tournament information and significant media items.



## Business Newsletters x4

Sent to Industry focused database to promote venues, venue personnel and network to influencing audience.



## ET Properties 'Network News'

New platform for updating items of interest across the Network.



## Media Drive Campaign – 12 month banner campaign across third-party golf sites

Additional to ongoing banner campaigns on ET.com site.